

The Complete Guide to Your Real Estate Closing: Answers to All Your Questions - From Opening Escrow, to Negotiating Fees, to Signing the Closing Papers

Sandy Gadow

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A PAPERBACK ORIGINAL

The first simple guide to understanding the real estate closing process

Closing and escrow are among the most important least understood components of a real estate transaction. *The Complete Guide to Your Real Estate Closing* takes the mystery out of the confusing, expensive process by giving real estate professionals, investors, and consumers a step-by-step explanation. In simple, everyday language, the book explains closing documents and paperwork, what to do when something goes wrong, mortgage options, how to save money on title insurance, problems that can occur on a title report,

and much more. With sample forms, work sheets, and more, this sophisticated but accessible book covers:

- Insider tips on how to save moneyfrom a closing professional
- Who does what: the real estate agent, lender, title company, closing officer, attorney
- State-specific information for all 50 states



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