



Selling Your Small Business - A Handbook -: Preparing an Exit Strategy

Carmen Vilar

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This is a book to guide business owners through the process of making the decision to sell by preparing themselves and the business, and going through every step of selling the business with the certainty that they know how to do it, what they are doing and what the next step is. The book offer different alternatives and ideas to complement the sale, and a workbook to provide most of the information that the business owners wil need at any given time during the negotiations.

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