

The Psychology of Risk Taking Behavior (Advances in Psychology)

R.M. Trimpop



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This book aims to help the reader to understand what motivates people to engage in risk taking behavior, such as participating in traffic, sports, financial investments, or courtship. The consequences of risk taking may be positive, or result in accidents and injuries, especially in traffic. The wealth of studies and theories (about 1000 references) is used to offer a cohesive, holistic view of risk motivation. The risk motivation theory is a dynamic state-trait model incorporating physiological, emotional and cognitive components of risk perception, processing and planning. If a deficit exists between desired and perceived risk, risk compensation behavior results. A feedback loop provides new information for the next perception-motivation-behavior process. Assumptions were tested and support was found with 120 subjects in a longitudinal study. The concepts and findings are discussed in relation to psychological theories and their meaning for our daily lives.

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